AGREEMENT

BETWEEN

THE GOVERNMENT OF THE REPUBLIC OF AUSTRIA REPRESENTED BY THE FEDERAL MINISTER OF FINANCE

AND

THE COUNCIL OF MINISTERS OF THE REPUBLIC OF ALBANIA REPRESENTED BY THE MINISTRY OF FINANCE

ON FINANCIAL CO-OPERATION The Government of the Republic of Austria, represented by the Federal Minister of Finance, and the Council of Ministers of the Republic of Albania, represented by the Ministry of Finance, hereunder called the "Contracting Parties",

- desiring to promote further the close and friendly relations existing between their two countries,
- desiring to develop, extend and deepen the successful co-operation in the financial field, have

agreed as follows:

Article 1

The Contracting Parties will endeavour, within the framework of their respective existing laws, regulations and policies as well as their international obligations to promote and expand financial cooperation.

Article 2

For the purpose of promoting and expanding financial co-operation, the Austrian Federal Minister of Finance is prepared to support the granting of tied aid credits on concessional terms, refinanced by Oesterreichische Kontrollbank Aktiengesellschaft (OeKB), Vienna, under its export financing scheme.

An indicative financial framework of up to EUR 40,000,000 (Euro forty million) is envisaged on an exceptional basis for a period of two years from the date of entry into force of this Agreement.

The unutilized portion of the preceding Agreement, signed on 3 June, 2008, and in force for two years from 1 November, 2008, may additionally be used to finance projects being eligible under this Agreement.

Article 3

The terms and conditions of the loans will be set in conformity with international obligations resulting from the "Arrangement on Officially Supported Export Credits" under the auspices of the OECD. Accordingly, the concessionality level will be at least 35 %.

The eligibility of projects to be financed will be appraised taking into consideration the ex-ante guidance gained under the "Helsinki" tied aid disciplines, as well as applicable national allocation criteria.

Article 4

Loan agreements refinanced by OeKB are negotiated directly between commercial banks as lenders and the Council of Ministers of the Republic of Albania, represented by the Ministry of Finance.

Article 5

Both Parties agree to follow the procedure described in the Annex for projects dedicated to be realised under this Agreement.

The inclusion of projects into this Agreement shall be agreed upon through exchange of letters between the Ministry of Finance of the Republic of Albania and the Federal Ministry of Finance of the Republic of Austria. It shall be effected in a consecutive manner during a period of 24 months starting from the date of the entry into force of the present Agreement. Projects under negotiation before the entry into force of the present Agreement may be included, however project notifications under the OECD-rules may only be made until 7 July 2012.

Article 6

The loans granted are to be utilized for the purchase of Austrian goods and services, which may include up to 50 % of goods and services originating outside Austria.

Article 7

The Council of Ministers of the Republic of Albania, represented by the Ministry of Finance, hereby irrevocably and unconditionally guarantees the fulfilment of all payments resulting from Austrian concessional loans granted under this Agreement. The Council of Ministers of the Republic of Albania, represented by the Ministry of Finance, hereby irrevocably waives any claim to immunity from suit or execution it might be entitled to in respect of payments guaranteed under this Agreement.

Article 8

All payments in connection with concessional loans shall be exempted from all taxes and duties imposed by the Albanian side.

Article 9

The Contracting Parties will on an annual basis or whenever deemed necessary by the Contracting Parties review progress made in implementing this Agreement.

Article 10

In order to evaluate the use of the concessional loans granted under this Agreement and the sustainability of the corresponding projects, the Ministry of Finance of the Republic of Albania will facilitate the provision of all necessary documentation for evaluation, auditing and monitoring of the projects.

Article 11

Any disputes between the Contracting Parties concerning the interpretation and/or implementation of this Agreement shall be settled amicably through diplomatic channels.

Article 12

The provisions of the present Agreement will enter into force on the first day of the month following the month in which the Contracting Parties have notified each other of the fulfilment of all procedures necessary in their respective country. The present Agreement shall be concluded for a period of two years and may be extended, also for procedural issues only, upon mutual consent through an exchange of letters.

Done in two originals, both in English language.

For the Government of the Republic of Austria

represented by the Federal Minister of Finance

Florian Raunig m.p.

Ambassador of the Republic of Austria to the Republic of Albania

Tirana, 7.12.2010

Annex

For the Council of Ministers of the Republic of Albania

represented by the Minister of Finance

Ridvan Bode m.p.

Tirana, 7.12.2010

ANNEX

STEP 1:

Project ideas considered to be financed under the Austrian soft loan scheme may be submitted by both sides for deliberation.

STEP 2:

Feedback will be communicated to the respective party.

STEP 3:

On the basis of this information tender procedures can be initiated. The Albanian side can only take into account offers from Austrian exporters, for which they received letters of confirmation (see Step 4) until tender closing.

STEP 4:

As soon as all necessary assessments are undertaken and approvals are given, the Austrian side will make available a respective letter of confirmation through Oesterreichische Kontrollbank AG (OeKB) to the Austrian company.

STEP 5:

Based on tender awards supply contract and loan agreements can be finalised.

STEP 6:

Projects for which supply contracts and loan agreements have been signed can be included into the Agreement through exchange of letters in accordance with Article 5 of the Agreement.

STEP 7:

In accordance with Article 10 of the Agreement Albania will enable the provision of all necessary documentation for evaluation, auditing and monitoring of realised projects.